

NATIONAL FAIRTRADE PURCHASING GUIDE 2017



WHEN CONTACTING SUPPLIERS PLEASE MENTION THAT YOU FOUND THEM IN THIS DIRECTORY AND DON'T FORGET TO ASK FOR PRODUCTS WITH THE FAIRTRADE MARK.

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Food and drink

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WELCOME

For more information about Fairtrade, visit fairtrade.org.uk

You'll find facts, figures and lots of information to download about farmers and workers, including posters and leaflets for your office.

If you're a business and you supply Fairtrade and you're not in the guide please forgive us and let us know!

The National Purchasing Guide is put together using campaigner directories from around the UK and will be updated annually.

If you want to amend your details or add yourself to the next version, please email commercial@fairtrade.org.uk

AS FAIRTRADE SALES AND AWARENESS GROW IT'S IMPORTANT TO BE ABLE TO MEET THAT DEMAND WITH A SUITABLE PRODUCT RANGE – THIS GUIDE AIMS TO MAKE THE SWITCH TO FAIRTRADE AS EASY AS POSSIBLE FOR YOU – AS FARMERS AND WORKERS ONLY BENEFIT FROM FAIRTRADE WHEN YOU CHOOSE IT.

James Bennett,
Head of Commercial Partnerships,
Fairtrade Foundation

CHOOSE FAIRTRADE

WHY SWITCH TO FAIRTRADE?

Your customers are now much more aware and interested in where their food comes from, who grows it and how. This trend is putting businesses in the spotlight as consumers want to know that workers are not being exploited. It means ethical consumption is growing fast. It's currently growing nearly eight times faster than the economy as a whole. Sales of Fairtrade products were £1.6 billion in 2015 and trust of the FAIRTRADE Mark is higher than for any other consumer label at 83 percent.

WHAT IS FAIRTRADE?

Fairtrade changes the way trade works through better prices, decent working conditions and a fairer deal for farmers and workers in developing countries. By choosing Fairtrade products, people can create change through their everyday actions, and farming communities can improve their lives and invest in their future.

WHAT ARE THE BENEFITS FOR MY BUSINESS?

Corporate behaviour is under intense scrutiny by an increasingly discerning public who make ethical choices when spending their money. Integrating Fairtrade into your business by switching to Fairtrade purchasing is a highly effective way of showing your customers that you care, and potentially attracting more customers.

Switching to Fairtrade also adds a feel-good factor for staff. Offering Fairtrade products to your staff and customers is a great way to demonstrate that you are a caring business as the FAIRTRADE Mark has a high level of recognition and consumer confidence.

I WANT TO SWITCH TO FAIRTRADE – WHAT NEXT?

There are plenty of national suppliers listed in this brochure, or ask your current supplier if you are tied into a contract – most now have Fairtrade options. If you switch to Fairtrade, take a look at fairtrade.org.uk/business for some resources to promote your products.

FOOD AND DRINK

Whether you're sourcing food and drink for your office, planning an event and giving it a Fairtrade twist or want to sell Fairtrade items in your retail outlet, this section has the answers.



Ask for products with
the FAIRTRADE Mark

WHOLESALE

Bidvest Foodservice

www.bidvest.co.uk

National food and drink services,
Fairtrade products available

Booker

www.booker.co.uk

National food and drink services,
Fairtrade products available

Brakes

www.brake.co.uk

National food and drink services,
Fairtrade available

Calypso

www.calypso.co.uk

Fairtrade juice available

Corney & Barrow

www.corneyandbarrow.com

Wine wholesaler, Fairtrade
wine available

Cotswold Health Products

www.cotswoldingredients.co.uk

Fairtrade herbs and spices
available

Crazy Jack Organics

www.crazyjack.co.uk

Natural and organic dried
food supplier, Fairtrade
products available

Creed Foodservice

www.creedfoodservice.co.uk

Food service wholesaler,
Fairtrade available

CustomPack Ltd

www.custompack.co.uk

Sugar sticks and sachets,
Fairtrade available

DDC Foods Ltd

www.ddcfoods.co.uk

Drinks and snacks, Fairtrade
products available

Equal Exchange

www.equalexchange.co.uk

Wide range of Fairtrade products
available

Essential Trading

www.essential-trading.co.uk

Fairtrade rice, herbs and spices,
tea, nuts, spreads, dried fruit
and sugar available

Go Jumbo

www.gojumbo.co.uk

Wide range of Fairtrade products
available

Herbert & Ward (Southern)

01273 571575

Range of Fairtrade products,
including hot beverages

Hider Food Imports

www.hiderfoods.co.uk

Wide range of Fairtrade products
available

Highlands Wholefoods

www.highlandwholefoods.co.uk

Supplier for North West Scotland,
Fairtrade products available

Infinity Foods

www.infinityfoods.co.uk

Wholesaler of organic and natural
foods, Fairtrade available

Italian Beverage Company

www.italianbev.co.uk

Coffee syrups, Fairtrade
available

FOOD AND DRINK

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Ask for products with the FAIRTRADE Mark

John Street Beverages

www.jsbeverage.com

Juices and snacks, Fairtrade available

Just Ingredients

www.justingredients.co.uk

Fairtrade herbs, spices and coffee available

Leicester Wholefood Co-op

www.wholefoodcoop.co.uk

Wide range of Fairtrade products available

Lembas Ltd

www.lembas.co.uk

Fairtrade vegetarian, vegan and organic products available

Matthew Clark

www.matthewclark.co.uk

Wine wholesaler, Fairtrade wine available

Natural Beverage Co

www.naturalbeverages.co.uk

Fairtrade juice available

Ndali

www.ndali.net

Fairtrade vanilla available

Nutshell Portions

www.nutshellportions.co.uk

Portion packs (biscuits, coffee, hot chocolate, sugar, tea), Fairtrade available

Out of Eden Ltd

www.outofeden.co.uk

Range of Fairtrade products, including hot beverages

PEROS

www.peros.co.uk

Wide range of Fairtrade products available

Rainbow Wholefoods

www.rainbowwholefoods.co.uk

Wholesaler, Fairtrade products available

Seasoned Pioneers

www.seasonedpioneers.com

Fairtrade herbs and spices available

Single Source

www.singlesourceportions.com

Portion packs (biscuits, coffee, hot chocolate, sugar, tea), Fairtrade available

Suma Wholefoods

www.suma.coop

Wide range of Fairtrade products available

Sunmagic

www.sunmagic.co.uk

Fairtrade juice available

Tate & Lyle Sugars

www.tateandlylesugars.com

Sugar sticks and sachets, Fairtrade available

Think Drinks

www.thinkdrinks.co.uk

Draught cola, Fairtrade available

Traidcraft

www.traidcraft.co.uk

Wide range of Fairtrade products, including hot beverages available

FOOD AND DRINK

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**Ask for products with
the FAIRTRADE Mark**

Tree of Life UK Ltd

www.treeoflifeuk.com

Distributes a wide range of
Fairtrade products

Univeg

www.univeguk.co.uk/product-categories/fairtrade

Fruit supplier, Fairtrade available

Vanilla Bazaar

www.vanillabazaar.com

Fairtrade vanilla available

HOT BEVERAGES

Whether you're sourcing food and drink for your office, planning an event and giving it a Fairtrade twist or want to sell Fairtrade items in your retail outlet, this section has the answers.



Ask for products with the FAIRTRADE Mark

Aimia Foods Ltd

www.aimiafoods.com

Fairtrade coffee and hot chocolate available

Arcaffè (Italian roaster)

www.arcaffe.com

Fairtrade coffee available

Bailies Coffee Company

www.bailiescoffee.com

Roaster, Fairtrade coffee available

Bean & Leaf Ltd

www.bean-leaf.co.uk

Wide range of Fairtrade products, including hot beverages

The Bean Shop

www.thebeanshop.com

Roaster, Fairtrade coffee available

Bewley's

www.bewleys.com

Fairtrade coffee available

Birchall Teas

www.birchalltea.co.uk

Tea wholesaler, Fairtrade tea available

Brian Wogan Coffee

www.wogancoffee.co.uk

Fairtrade tea and fresh ground coffee available

Brodie, Melrose, Drysdale & Co

www.brodies1867.co.uk

Roaster, Fairtrade coffee available. Wholesale, retail and coffee equipment

Cafédirect

www.cafedirect.co.uk

Fairtrade tea and coffee available

Café Du Monde Ltd

www.cafedumonde.co.uk

Fairtrade coffee available, and machines

Café Fair Trade

www.cafefairtrade.co.uk

Fairtrade coffee and tea available

Cafenueva

www.nuevacafe.com

Fairtrade coffee available

Cafeology Limited

www.cafeology.com

Fairtrade tea and coffee available

Cafepod

www.cafepod.com

Fairtrade coffee pods available

Caffè Agust (Italian roaster)

www.agust.it

Fairtrade coffee available

Caffè Carraro (Italian roaster)

www.caffecarraro.it

Fairtrade coffee available

Caffè Gioia (Italian roaster)

www.labcaffe.com

Fairtrade coffee available

Caffè Moak (Italian roaster)

www.caffemoak.com

Fairtrade coffee available

HOT BEVERAGES

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Ask for products with the FAIRTRADE Mark

Caffè Molinari (Italian roaster)

www.caffemolinari.com
Fairtrade coffee available

Caffe Society Limited

www.caffesociety.co.uk
Fairtrade coffee available

Caffe Torelli Ltd

www.caffetorelli.com
Coffee machines and
Fairtrade coffee available

Coburg Coffee Company Ltd

www.coburgcoffeecompany.com
Roaster, Fairtrade coffee available

The Coffee Company

www.coffeecompanytorquay.com
Fairtrade coffee available

Coffee Plant

www.coffee.uk.com
Organic and Fairtrade coffee beans
available for wholesale and catering

Coffeeman Devon

www.coffeemantorbay.co.uk
Fairtrade tea and coffee available

CoffeePro

www.cardiffcoffee.co.uk
Fairtrade coffee available,
wholesale and catering

Cream Supplies

www.creamsupplies.co.uk
Fairtrade beverage syrups, coffee,
tea and sugar available

Cru Kafe

www.crukafe.com
Fairtrade coffee pods available

Discount Coffee

www.discountcoffee.co.uk
Fairtrade coffee, tea and sugar
sticks available

Dualit

www.dualit.com
Fairtrade coffee pods available

Dwyfor Sustainable Suppliers

www.dwyforsustainable.com
Fairtrade coffee available

Edinburgh Tea and Coffee

www.edinburghteacoffee.co.uk
Fairtrade coffee available

Equal Exchange

www.equalexchange.co.uk
Fairtrade tea, coffee and food
products available

Farrer's Coffee

www.farrerscoffee.co.uk
Roaster, Fairtrade coffee
available

The Fairground

www.fairgroundcoffee.co.uk
Fairtrade coffee available

Ferns Coffee

www.coffeeisferns.co.uk
Fairtrade coffee available

Finlays

www.finlays.net
Private label, Fairtrade tea
and coffee available

Goppion Caffè (Italian roaster)

www.goppioncaffe.it
Fairtrade coffee available

HOT BEVERAGES

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Ask for products with the FAIRTRADE Mark

Grazie Coffee

www.graziecoffee.co.uk
Fairtrade coffee available for South West

Honest Coffees

www.honestcoffees.com
Fairtrade coffee available, and coffee machines

Indigo Valley

www.indigovalley.co.uk
Wholesaler, Fairtrade coffee available

Java Caffe Limited

www.javacaffe.co.uk
Fairtrade coffee available, and machines

Johnsons Coffee

www.johnsonscoffee.com
Wholesaler, Fairtrade coffee available

John Street Beverages

www.jsbeverage.com
Fairtrade coffee and tea available

Jurang Wholesale Limited (Jurang Fair Trade)

www.jurang.co.uk
Fairtrade coffee available

Kimbo (Italian roaster)

www.kimbo.co.uk
Fairtrade coffee available

Kingdom Coffee Ltd

www.kingdomcoffee.co.uk
Fairtrade coffee available

Lee & Fletcher

www.leeandfletcher.co.uk
Roaster, Fairtrade coffee available for the East Midlands

Lincoln and York

www.lincolnandyork.com
Roaster, Fairtrade coffee available

Liquidline

www.liquidline.co.uk
Fairtrade coffee available

The London Tea Company

www.londontea.co.uk
Fairtrade tea available

Martin Carwardine and Co

www.lovecoffee.co.uk
Fairtrade coffee, tea and hot chocolate available

Matthew Algie

www.matthewalgie.com
Fairtrade coffee available

Miko Coffee Ltd

www.miko.co.uk
Fairtrade coffee available

Mozzo Coffee

www.mozzocoffee.com
Fairtrade coffee available

The Office Coffee Company Ltd

www.office-coffee.co.uk
Fairtrade coffee available

Omkafe (Italian roaster)

www.omkafe.com
Fairtrade coffee available

Pelican Rouge

www.pelicanrouge.co.uk
Fairtrade coffee, tea, hot chocolate and sugar available

HOT BEVERAGES

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Ask for products with the FAIRTRADE Mark

Percol

www.percol.co.uk
Fairtrade coffee available

PEROS

www.peros.co.uk
Fairtrade coffee available, and coffee equipment

Revolver World

www.revolverworld.com
Fairtrade coffee available

Roasted Coffee

www.roasted.co.uk
Fairtrade coffee available

Shropshire Coffee

www.shropshirecoffee.com
Roaster, Fairtrade coffee available

Smiths Coffee Company

www.smithscoffee.co.uk
Roaster, Fairtrade coffee available

Suki Teahouse

www.suki-tea.com
Premium tea, Fairtrade available

Torrefazione Musetti (Italian roaster)

www.musetti.it
Fairtrade coffee available

UCC Coffee UK & Ireland

www.ucc-coffee.co.uk
Roaster, Fairtrade coffee available, and equipment supplier

Union Hand-Roasted

www.unionroasted.com
Roaster, Fairtrade coffee available

Whiteheads (1858)

www.whiteheads1858.co.uk
Roaster, Fairtrade coffee available

Wicked Coffee

www.wickedcoffee.co.uk
Wholesaler, Fairtrade coffee available

Wilkinsons of Norwich

www.wilkinsonsofnorwich.com
Fairtrade coffee available

York Coffee Emporium

www.yorkcoffeeemporium.co.uk
Roaster, Fairtrade coffee available

Zepbrook

www.zepbrook.co.uk
Fairtrade coffee, tea, hot chocolate available

NON-CONSUMABLES

Whether you need to source flowers, cotton towels, uniforms or bags for your office or an event, or want to sell Fairtrade items in your retail outlet, this section has the answers.



Ask for products with the FAIRTRADE Mark

COTTON

If you need to find Fairtrade cotton items for your workplace, event, school or promotion, find more information here:

Alvastone

www.alvastone.com

T-shirt supplier, Fairtrade cotton available

Bagtrade

www.bagtrade.co.uk

Eco-friendly bags for life, Fairtrade cotton available

Bruntwood Europe

www.bruntwoodeurope.com

Hoodies and t-shirts, Fairtrade cotton available

Butler & Butler Ltd

www.fairtradeclergyshirts.co.uk

Clergy shirts, Fairtrade cotton available

Cotton Roots

www.cottonroots.co.uk

Work and school wear supplier, Fairtrade cotton available

Cotton Smiles

www.cottonsmiles.co.uk

Fairtrade organic cotton tea towels

Epona

www.eponashop.com

T-shirts, hoodies, polo tops and more, made with Fairtrade cotton

Everything Environmental

www.everything-environmental.co.uk

Bags, Fairtrade cotton available

Fou Furnishings

www.foufurnishings.com

Towels, robes and bath mats, Fairtrade cotton available

HR Denne

www.hrdenne.com

Workwear, Fairtrade cotton available

Jute Trading

www.jutebag.co.uk

Bags, Fairtrade cotton available

KoolSkools

www.koolskools.co.uk

Workwear and school wear supplier, Fairtrade cotton available

Premier Clothing

www.premierworkwear.com

Hospitality aprons, Fairtrade cotton available

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Ask for products with the FAIRTRADE Mark

FLOWERS

If you're looking for Fairtrade Flowers for an event, your workplace or hotel, find out more by contacting the suppliers below:

Arena Flowers

www.arenaflowers.com
Fairtrade flowers available

Interflora

www.interflora.co.uk
Fairtrade flowers available

Keith Butters

www.butters.co.uk
Suppliers of cut flowers and plants, Fairtrade available

Serenata Flowers

www.serenataflowers.com
Fairtrade flowers available

BEAUTY PRODUCTS

If you're interested in stocking Fairtrade cosmetic products, please email commercial@fairtrade.org.uk

Akoma International

www.akomaskincare.co.uk
Manufacturer and supplier of soaps and butters containing Fairtrade ingredients

Fair Squared

www.fairsquared.info
Manufacturer and supplier of soaps and butters containing Fairtrade ingredients

Honesty Street Handmade

www.honestystreethandmade.com
Manufacturer and supplier of soaps, hand creams and butters containing Fairtrade ingredients

FAIR TRADE ORGANISATIONS

If you would like to purchase products directly from the manufacturer for your office, an event or to sell in your retail outlet please consider the Fair Trade Organisations below:



**Ask for products with
the FAIRTRADE Mark**

Cafédirect

www.cafedirect.co.uk

Coffee and tea, Fairtrade certified

Divine

www.divinechocolate.com/uk

Chocolate, Fairtrade certified

Liberation

www.chooseliberation.com

Nuts, Fairtrade certified

Traidcraft

www.traidcraft.co.uk

Distributes a wide range of
Fairtrade products

Tropical Wholefoods

www.tropicalwholefoods.com

Importer and manufacturer of
healthy snacks, Fairtrade available

Zaytoun

www.zaytoun.org

Fairtrade olive oil and almonds
available

VENDING

Find organisations supplying vending machines for your workplace or school below.



Ask for products with the FAIRTRADE Mark

Bean & Leaf Limited

www.bean-leaf.co.uk

Café Ecosse Limited

www.cafeecosse.com

Cafe Pronto Ltd

www.cafepronto.co.uk

Café Vending

www.cafevending.co.uk

Fairtrade Vending

www.fairtradevending.co.uk

Kingdom Coffee International Ltd

www.kingdomcoffee.co.uk

Nexus Drink Systems

www.nexusdrinks.com

Pelican Rouge Coffee Solutions

<http://www.pelicanrouge.co.uk/>

PEROS Limited

www.peros.co.uk

Roast & Ground Limited

www.roastandground.co.uk

Selecta

www.selecta.co.uk

Smith's Coffee Company Limited

www.smithscoffee.co.uk

The Dutch Maid Company

www.dutchmaid.co.uk/vending.htm

West Country Vending Service Ltd

www.wcvs.co.uk

CONTRACT CATERERS

Below is a selection of caterers who offer Fairtrade products and support Fairtrade events such as Fairtrade Fortnight.



Ask for products with
the FAIRTRADE Mark

Aramark

www.aramark.co.uk

Workplaces, education and more

bartlett mitchell

www.bartlettmitchell.co.uk

Workplaces and events

BaxterStorey

www.baxterstorey.co.uk

Workplaces, education and more

The Brookwood Partnership Limited

www.brookwood-ptnrs.com

Schools

CH&Co

www.chandco.net

Workplaces, education and more

Compass Group UK & Ireland

www.compass-group.co.uk

Workplaces, education and more

Eden Catering

www.eden-caters.co.uk

Schools

Eden Foodservice

www.edenfoodservice.co.uk

Schools and workplaces

Elior

www.elior.co.uk

Workplaces, education and more

GS Plus Catering

www.gsplus-catering.org

School catering

ISS

www.uk.issworld.com

Workplaces, healthcare
and defence

Lexington Catering

www.lexingtoncatering.com

Workplaces, education and more

Sodexo

uk.sodexo.com

Workplaces, education and more

CAN'T SEE YOUR BUSINESS? IF
YOU WANT TO AMEND DETAILS
OR ADD YOURSELF TO THE
NEXT VERSION, PLEASE EMAIL
COMMERCIAL@FAIRTRADE.ORG.UK

RESOURCES

In addition to purchasing Fairtrade products, look at how the organisations below can support you to operate in a responsible and sustainable manner.

Sustain: Local Food Finder

www.localfoodfinder.org

Sustainable food and drink suppliers

Sustain: Ethical Eats

www.sustainweb.org/ethicaleats

A network of sustainable restaurants

Sustain: Sustainable Food Guide

www.sustainweb.org/sustainablefood

Top tips for sustainable food operations

British Hospitality Association

www.bha.org.uk

UK body championing the hospitality and tourism industry

MEMBERSHIP ASSOCIATIONS

The below organisations offer a third-party assessment for your foodservice business. They are able to provide advice and support, as well as help communicate your verified sustainability credentials to consumers.

Considerate Hoteliers

www.consideratehoteliers.com

Food for Life Catering Mark

www.sacert.org/catering

Sustainable Restaurant Association

www.thesra.org



Irene Kijari, Mabale Growers Tea Factory, Uganda

“THANKS TO FAIRTRADE, WE HAVE CHANGED OUR AGRICULTURAL TECHNIQUES WHICH HAS IMPROVED THE QUALITY AND QUANTITY OF OUR TEA.”

Silver Kasoro Atwoki,
Mabale Tea Growers Tea Factory,
Uganda